

Printing Industries Association of Australia

For the year ended 31 December 2018

Annual Financial Report

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Expenditure Report

For the year ended 31 December 2018

The Committee of Management presents the expenditure report as required under subsection 255(2A) on the Printing Industries Association of Australia for the year ended 31 December 2018.

| <i>Categories of expenditures</i> | <i>2018</i> | <i>2017</i> |
|--|--------------------|--------------------|
| | \$ | \$ |
| Remuneration and other employment-related costs and expenses - employees | 1,041,376 | 1,973,710 |
| Advertising | 12,188 | 22,212 |
| Operating costs | 825,706 | 850,430 |
| Donations to political parties | - | - |
| Legal costs | 30,479 | 17,608 |

Signature of prescribed designated officer:



John Georgantzakos

Honorary Treasurer

16 April 2019

Operating Report

For the year ended 31 December 2018

The Committee of Management presents its operating report on the Printing Industries Association (“the Association”) of Australia for the year ended 31 December 2018.

Review of principal activities, the results of those activities and any significant changes in the nature of those activities during the year

During the year the Printing Industries Association of Australia continued to assist its members with specialty services, advice, support and representation. As a result of these activities, the Printing Industries Association of Australia generated a loss of \$785,601 during the year. There were no significant changes in the nature of the activities of the Printing Industries Association of Australia during the year.

Significant changes in financial affairs

There were no significant changes in the financial affairs of the Printing Industries Association of Australia during the year.

Right of members to resign - (Section 174) and clause 8 of the Printing Industries Association of Australia Constitution

1) A member of the Printing Industries Association of Australia may resign by written notice addressed and delivered to a person designated for the purpose in the rules of the Printing Industries Association of Australia.

2) This resignation will take effect from:

- a. Where the member ceases to be eligible to be a member of the Association:
 - i) On the day on which the notice is received by the Association; or
 - ii) On the day specified in the notice, which is a day not earlier than the day when the member ceases to be eligible to be a member, whichever is later; or
- b. in any other case:
 - i) at the end of two weeks, or such shorter period as is specified in the rules of the Printing Industries Association of Australia, after the notice is received by the Printing Industries Association of Australia; or
 - ii) On the day specified in the notice, whichever is later.

3) Any dues payable but not paid by the former member of the Printing Industries Association of Australia in relation to a period before the member’s resignation from the Printing Industries Association of Australia took effect, may be sued for and recovered in the name of the Printing Industries Association of Australia, in a court of a competent jurisdiction as a debt due to the Printing Industries Association of Australia.

4) A notice delivered to the person mentioned in subsection (1) is taken to have been received by the Printing Industries Association of Australia when it was delivered.

5) A notice of resignation that has been received by the Printing Industries Association of Australia is not invalid because it was not addressed and delivered in accordance with subsection (1).

Operating Report (continued)

For the year ended 31 December 2018

6) A resignation from membership of the Printing Industries Association of Australia is valid even if it is not affected in accordance with this section if the member is informed in writing by or on behalf of the organisation that the resignation has been accepted.

Officers or members who are superannuation fund trustee(s) or director of a company that is a superannuation fund trustee

No officer or member of the Printing Industries Association of Australia is a trustee of a superannuation entity or an exempt public sector superannuation scheme; or a director of a company that is a trustee of a superannuation entity or an exempt public sector superannuation scheme.

Susan Heaney is a member of the Printing Industries Association of Australia and directors of a company that is a trustee of Media Super a superannuation entity.

Number of members

There were 762 members recorded in the register of members and who are taken as members at the end of the financial year.

Number of employees

There were 5 full time equivalent employees of the Printing Industries Association of Australia at the end of the financial year.

Operating Report (continued)

For the year ended 31 December 2018

Names of Committee of Management members and period positions held during the financial year

For the duration of the financial year (unless indicated otherwise) Board members during the year were:

| Director | Appointed | Resigned | Board Meetings | |
|---------------------------|--------------|------------------|----------------|---|
| | | | A | B |
| Anthony Pittaway | 12 June 2018 | - | 3 | 4 |
| Chris Segart | - | 31 December 2018 | 6 | 6 |
| Graham Jamieson | - | 1 June 2018 | 2 | 2 |
| John Georgantzakos | 1 June 2018 | - | 4 | 4 |
| Matt Aitken | - | 30 April 2018 | 2 | 2 |
| Peter Clark | - | 31 December 2018 | 5 | 6 |
| Ron Patterson | - | 31 December 2018 | 6 | 6 |
| Sarah Leo | - | - | 6 | 6 |
| Walter Kuhn | - | - | 6 | 6 |

A – Number of meetings attended.

B – Number of meetings held during the time the director held office during the year.

Signature of prescribed designated officer:



John Georgantzakos

Honorary Treasurer

16 April 2019

Committee of Management Statement

For the year ended 31 December 2018

On the 16th of April 2019, the Committee of Management of the Printing Industries Association of Australia passed the following resolution in relation to the general purpose financial report (GPFR) for the year ended 31 December 2018:

The Committee of Management declares that in its opinion:

- (a) the financial statements and notes comply with the Australian Accounting Standards;
- (b) the financial statements and notes comply with any other requirements imposed by the Reporting Guidelines or Part 3 of Chapter 8 of the Fair Work (Registered Organisations) Act 2009 (the RO Act);
- (c) the financial statements and notes give a true and fair view of the financial performance, financial position and cash flows of the Printing Industries Association of Australia for the financial year to which they relate;
- (d) there are reasonable grounds to believe that the Printing Industries Association of Australia will be able to pay its debts as and when they become due and payable; and
- (e) during the financial year to which the GPFR relates and since the end of that year:
 - (i) meetings of the committee of management were held in accordance with the rules of the organisation including the rules of a branch concerned; and
 - (ii) the financial affairs of the Printing Industries Association of Australia have been managed in accordance with the rules of the organisation including the rules of a branch concerned; and
 - (iii) the financial records of the Printing Industries Association of Australia have been kept and maintained in accordance with the RO Act; and
 - (iv) where information has been sought in any request by a member of the Printing Industries Association of Australia or Commissioner duly made under section 272 of the RO Act has been provided to the member or Commissioner; and
 - (v) where any order for inspection of financial records has been made by the Fair Work Commission under section 273 of the RO Act, there has been compliance.

This declaration is made in accordance with a resolution of the Committee of Management.

Signature of prescribed designated officer:



John Georgantzakos

Honorary Treasurer

16 April 2019

Statement of Comprehensive Income

For the year ended 31 December 2018

| | Note | 2018 | 2017 |
|---|------|------------------|--------------------|
| Revenue | | | |
| Membership subscription | | 1,054,763 | 1,324,288 |
| Capitation fees | 3a | - | - |
| Levies | 3b | - | - |
| Interest | 3c | 32,514 | 48,521 |
| Rental revenue | 3d | 148,911 | 137,164 |
| Other income | 3f | 33,905 | 690,264 |
| Gain on revaluation of investment property | 3g | - | 68,380 |
| Total revenue | | 1,270,093 | 2,268,617 |
| Other Income | | | |
| Grants and/or donations | 3e | - | - |
| Total other income | | - | - |
| Total income | | 1,270,093 | 2,268,617 |
| Expenses | | | |
| Employee expenses | 4a | 1,041,376 | 1,973,710 |
| Capitation fees | 4b | - | - |
| Affiliation fees | 4c | 47,035 | 44,721 |
| Administration expenses | 4d | 766,478 | 799,967 |
| Grants or donations | 4e | - | - |
| Depreciation and amortisation | 4f | 145,945 | 145,510 |
| Finance costs | 4g | 6,531 | 7,854 |
| Legal costs | 4h | 30,479 | 17,608 |
| Audit fees | 14 | 17,850 | 20,100 |
| Write-down and impairment of assets | 4i | - | 89,698 |
| Net losses from sale of assets | 4j | - | 1,277 |
| Total expenses | | 2,055,694 | 3,100,445 |
| Deficit for the year | | (785,601) | (831,828) |
| Other comprehensive income | | | |
| Items that will not be reclassified subsequently to profit or loss: | | | |
| Revaluation loss on land and buildings | | - | (571,645) |
| Total comprehensive income (loss) for the year | | (785,601) | (1,403,473) |

The notes on pages 11 to 46 are an integral part of these financial statements.

Statement of Financial Position

As at 31 December 2018

| | Note | 2018 | 2017 |
|--------------------------------------|------|------------------|------------------|
| Assets | | | |
| Current assets | | | |
| Cash and cash equivalents | 5a | 370,703 | 216,352 |
| Trade and other receivables | 5b | 264,193 | 78,806 |
| Other current assets | 5c | 135,524 | 105,527 |
| Investments | 5d | 681,961 | 1,740,647 |
| Total current assets | | 1,452,381 | 2,141,332 |
| Non-current assets | | | |
| Land and buildings | 6a | 4,287,158 | 4,340,000 |
| Plant and equipment | 6b | 90,337 | 166,400 |
| Investment property | 6c | 750,000 | 750,000 |
| Intangibles | 6d | 196,358 | 174,714 |
| Other investments | 6e | - | 20,000 |
| Other non-current assets | 6f | 121,594 | 123,378 |
| Total non-current assets | | 5,445,447 | 5,574,492 |
| Total assets | | 6,897,828 | 7,715,824 |
| Liabilities | | | |
| Current liabilities | | | |
| Trade payables | 7a | 37,264 | 131,364 |
| Other payables | 7b | 402,510 | 330,847 |
| Employee provisions | 8a | 41,309 | 13,034 |
| Total current liabilities | | 481,083 | 475,245 |
| Non-current liabilities | | | |
| Other non-current liabilities | 9a | 55,046 | 93,279 |
| Total non-current liabilities | | 55,046 | 93,279 |
| Total liabilities | | 536,129 | 568,524 |
| Net assets | | 6,361,699 | 7,147,300 |
| Equity | | | |
| Asset revaluation reserve | 10a | 1,866,610 | 1,866,610 |
| Retained earnings | 10b | 4,495,089 | 5,280,690 |
| Total equity | | 6,361,699 | 7,147,300 |

The notes on pages 11 to 46 are an integral part of these financial statements.

Statement of Changes in Equity

For the year ended 31 December 2018

| | Asset revaluation reserve | Retained earnings | Total equity |
|---|---------------------------------|----------------------|------------------|
| Balance as at 1 January 2017 | 2,925,121 | 5,625,652 | 8,550,773 |
| Deficit for the year | - | (831,828) | (831,828) |
| Transfer to retained earnings on reclassification to investment property | (486,866) | 486,866 | - |
| Other comprehensive income for the year | (571,645) | - | (571,645) |
| Balance as at 1 January 2018 | 1,866,610 | 5,280,690 | 7,147,300 |
| Deficit for the year | - | (785,601) | (785,601) |
| Closing balance as at 31 December 2018 | 1,866,610 | 4,495,089 | 6,361,699 |

The notes on pages 11 to 46 are an integral part of these financial statements.

Statement of Cash Flows

For the year ended 31 December 2018

| | Note | 2018 | 2017 |
|--|------|------------------|-------------|
| Cash flows from operating activities | | | |
| Cash receipts from customers | | 1,221,308 | 2,564,371 |
| Cash payments to suppliers and employees | | (2,139,473) | (3,333,167) |
| Net cash from (used in) operating activities | 11a | (918,165) | (768,796) |
| Cash flows from investing activities | | | |
| Disposal of held to maturity assets | | 1,078,686 | 522,392 |
| Interest received from held to maturity assets | | 32,514 | 53,761 |
| Proceeds from sale of plant and equipment | | - | 29,000 |
| Purchase of plant and equipment | | (38,684) | (174,046) |
| Net cash from (used in) investing activities | | 1,072,516 | 431,107 |
| Net increase (decrease) in cash and cash equivalents | | 154,351 | (337,689) |
| Cash and cash equivalents at 1 January 2018 | | 216,352 | 554,041 |
| Cash and cash equivalents at 31 December 2018 | 5a | 370,703 | 216,352 |

The notes on pages 11 to 46 are an integral part of these financial statements.

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Notes of the Financial Statements

Note 1. Summary of significant accounting policies

1.1 Basis of preparation of the financial statements

The financial statements are general purpose financial statements and have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board (AASB) that apply for the reporting period, and the Fair Work (Registered Organisation) Act 2009. For the purpose of preparing the general purpose financial statements, the Printing Industries Association of Australia is a not-for-profit entity.

The financial statements have been prepared on an accrual basis and in accordance with the historical cost, except for certain assets and liabilities measured at fair value, as explained in the accounting policies below. Historical cost is generally based on the fair values of the consideration given in exchange for assets. Except where stated, no allowance is made for the effect of changing prices on the results or the financial position. The financial statements are presented in Australian dollars.

The financial statements are presented in Australian dollars.

1.2 Comparative amounts

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

1.3 Significant accounting judgements and estimates

The committee of management evaluates estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the entity.

Key estimates

Impairment

The freehold land and buildings and investment property were independently valued in 2017. Fair value of the properties was determined by using market comparable method. The valuations performed by the valuers were based on active market prices, significantly adjusted for the difference in the nature, location or condition of the specific property.

At 31 December 2018, the committee of management reviewed the key assumptions made by the valuers in 2017. They have concluded that these assumptions remain materially unchanged and are satisfied that carrying amount does not exceed the recoverable amount of land and buildings and investment property at 31 December 2018.

Notes of the Financial Statements

1.3 Significant accounting judgements and estimates (continued)

Useful lives of property, plant and equipment

As described in Note 1.17, the entity reviews the estimated useful lives of property, plant and equipment at the end of each annual reporting period.

Key judgements

Employee benefits

For the purpose of measurement, AASB 119: Employee Benefits defines obligations for short-term employee benefits as obligations expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the related service. The entity expects most employees will take their annual leave entitlements within 24 months of the reporting period in which they were earned, but this will not have a material impact on the amounts recognised in respect of obligations for employees' leave entitlements.

Notes of the Financial Statements

1.4 New Australian Accounting Standards

Adoption of New Australian Accounting Standard requirements

No accounting standard has been adopted earlier than the application date stated in the standard.

Future Australian Accounting Standards Requirements

The AASB has issued a number of new and amended Accounting Standards that have mandatory application dates for future reporting periods, some of which are relevant to the entity. The entity has decided not to early adopt any of the new and amended pronouncements. Their assessment of the pronouncements that are relevant to the entity but applicable in future reporting periods is set out below:

- AASB 16: *Leases* (applicable to annual reporting periods beginning on or after 1 January 2019).
When effective, this Standard will replace the current accounting requirements applicable to leases in AASB 117: *Leases* and related Interpretations. AASB 16 introduces a single lessee accounting model that eliminates the requirement for leases to be classified as operating or finance leases.

The main changes introduced by the new Standard are as follows:

- recognition of a right-of-use asset and liability for all leases (excluding short-term leases with less than 12 months of tenure and leases relating to low-value assets);
- recognition of a right-of-use asset and liability for all leases (excluding short-term leases with less than 12 months of tenure and leases relating to low-value assets);
- depreciation of right-of-use assets in line with AASB 116: Property, Plant and Equipment in profit or loss and unwinding of the liability in principal and interest components;
- inclusion of variable lease payments that depend on an index or a rate in the initial measurement of the lease liability using the index or rate at the commencement date;
- application of a practical expedient to permit a lessee to elect not to separate non-lease components and instead account for all components as a lease; and
- inclusion of additional disclosure requirements.

The transitional provisions of AASB 16 allow a lessee to either retrospectively apply the Standard to comparatives in line with AASB 108: Accounting Policies, Changes in Accounting Estimates and Errors or recognise the cumulative effect of retrospective application as an adjustment to opening equity on the date of initial application.

Although the committee of management anticipate that the adoption of AASB 16 will impact the entity's financial statements, it is impracticable at this stage to provide a reasonable estimate of such impact.

Notes of the Financial Statements

1.4 New Australian Accounting Standards (continued)

- AASB 1058: *Income of Not-for-Profit Entities* (applicable to annual reporting periods beginning on or after 1 January 2019).

This Standard is applicable to transactions that do not arise from enforceable contracts with customers involving performance obligations.

The significant accounting requirements of AASB 1058 are as follows:

- Income arising from an excess of the initial carrying amount of an asset over the related contributions by owners, increases in liabilities, decreases in assets and revenue should be immediately recognised in profit or loss. For this purpose, the assets, liabilities and revenue are to be measured in accordance with other applicable Standards.
- Liabilities should be recognised for the excess of the initial carrying amount of a financial asset (received in a transfer to enable the entity to acquire or construct a recognisable non-financial asset that is to be controlled by the entity) over any related amounts recognised in accordance with the applicable Standards. The liabilities must be amortised to profit or loss as income when the entity satisfies its obligations under the transfer.

An entity may elect to recognise volunteer services or a class of volunteer services as an accounting policy choice if the fair value of those services can be measured reliably, whether or not the services would have been purchased if they had not been donated. Recognised volunteer services should be measured at fair value and any excess over the related amounts (such as contributions by owners or revenue) immediately recognised as income in profit or loss.

The transitional provisions of this Standard permit an entity to either: restate the contracts that existed in each prior period presented in accordance with AASB 108 (subject to certain practical expedients); or recognise the cumulative effect of retrospective application to incomplete contracts on the date of initial application. For this purpose, a completed contract is a contract or transaction for which the entity has recognised all of the income in accordance with AASB 1004 *Contributions*.

Although the committee of management anticipate that the adoption of AASB 1058 may have an impact on the entity's financial statements, it is impracticable at this stage to provide a reasonable estimate of such impact.

AASB 15: Revenue from Contracts with Customers

AASB 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaces existing revenue recognition guidance, including AASB 118 Revenue, AASB 111 Construction Contracts and AASB Interpretation 13 Customer Loyalty Programmes. Although the committee of management anticipate that the adoption of AASB 15 may have an impact on the entity's financial statements, it is impracticable at this stage to provide a reasonable estimate of such impact.

Notes of the Financial Statements

1.5 Revenue

Revenue is measured at the fair value of the consideration received or receivable.

Revenue from subscriptions is accounted for on an accrual basis and is recorded as revenue in the year to which it relates.

Revenue from the sale of goods is recognised when, the risks and rewards of ownership have been transferred to the buyer, the entity retains no managerial involvement or effective control over the goods, the revenue and transaction costs incurred can be reliably measured, and it is probable that the economic benefits associated with the transaction will flow to the entity.

Receivables for goods and services, which have 30 day terms, are recognised at the nominal amounts due less any impairment allowance account. Collectability of debts is reviewed at end of the reporting period. Allowances are made when collectability of the debt is no longer probable.

Interest revenue is recognised on an accrual basis using the effective interest method.

Rental revenue from operating leases is recognised on a straight-line basis over the term of the relevant lease.

1.6 Government grants

Government grants are not recognised until there is reasonable assurance that the Printing Industries Association of Australia will comply with the conditions attaching to them and that the grants will be received.

Government grants are recognised in profit or loss on a systematic basis over the periods in which the Printing Industries Association of Australia recognises as expenses the related costs for which the grants are intended to compensate. Specifically, government grants whose primary condition is that the Printing Industries Association of Australia should purchase, construct otherwise acquire non-current assets are recognised as deferred revenue in the statement of financial position and transferred to profit or loss on a systematic and rational basis over the useful lives of the related assets.

Government grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Printing Industries Association of Australia with no future related costs are recognised in profit or loss in the period in which they become receivable.

1.7 Gains

Sale of assets

Gains and losses from disposal of assets are recognised when control of the asset has passed to the buyer.

Notes of the Financial Statements

1.8 Capitation fees and levies

Capitation fees and levies are recognised on an accrual basis and recorded as a revenue and/or expense in the year to which it relates.

1.9 Employee benefits

A liability is recognised for benefits accruing to employees in respect of wages and salaries, annual leave, long service leave and termination benefits when it is probable that settlement will be required and they are capable of being measured reliably.

Liabilities for short-term employee benefits (as defined in AASB 119 Employee Benefits) and termination benefits which are expected to be settled within twelve months of the end of reporting period are measured at their nominal amounts. The nominal amount is calculated with regard to the rates expected to be paid on settlement of the liability

1.10 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Where an asset is acquired by means of a finance lease, the asset is capitalised at either the fair value of the lease property or, if lower, the present value of minimum lease payments at the inception of the contract and a liability is recognised at the same time and for the same amount.

The discount rate used is the interest rate implicit in the lease. Leased assets are amortised over the period of the lease. Lease payments are allocated between the principal component and the interest expense.

Operating lease payments are expensed on a straight-line basis which is representative of the pattern of benefits derived from the leased assets.

Rental revenue from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

1.11 Borrowing costs

All borrowing costs are recognised in profit and loss in the period in which they are incurred.

Notes of the Financial Statements

1.12 Cash

Cash is recognised at its nominal amount. Cash and cash equivalents includes cash on hand, deposits held at call with bank, other short-term highly liquid investments with original maturity of 3 months or less that are readily convertible to known amounts of cash and subject to insignificant risk of changes in value and bank overdrafts. Bank overdrafts are shown within short-term borrowings in current liabilities on the statement of financial position.

1.13 Financial instruments

Financial assets and financial liabilities are recognised when the Printing Industries Association of Australia becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

1.14 Financial assets

Financial assets are classified into the following specified categories: financial assets at fair value through profit or loss, held-to-maturity investments, available-for-sale financial assets and loans and receivables. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition. All regular way purchases or sales of financial assets are recognised and derecognised upon trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

Notes of the Financial Statements

1.14 Financial assets (continued)

Fair value through profit or loss

Financial assets are classified as at fair value through profit or loss when the financial asset is either held for trading or it is designated as at fair value through profit or loss.

A financial asset is classified as held for trading if:

- it has been acquired principally for the purpose of selling it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Printing Industries Association of Australia manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

A financial asset other than a financial asset held for trading may be designated as at fair value through profit or loss upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial asset forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Printing Industries Association of Australia's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and AASB 9 'Financial Instruments: Recognition and Measurement' permits the entire combined contract (asset or liability) to be designated as at fair value through profit or loss.

Financial assets at fair value through profit or loss are stated at fair value, with any gains or losses arising on re-measurement recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any dividend or interest earned on the financial asset and is included in the 'other gains and losses' line item in the statement of comprehensive income.

Held-to-maturity investments

Financial assets with fixed or determinable payments and fixed maturity dates that the Printing Industries Association of Australia has the positive intent and ability to hold to maturity are classified as held-to-maturity investments. Held-to-maturity investments are measured at amortised cost using the effective interest method less any impairment.

Notes of the Financial Statements

1.14 Financial assets (continued)

Available-for-sale

Listed shares and listed redeemable notes held by the Printing Industries Association of Australia that are traded in an active market are classified as available-for-sale and are stated at fair value. The Printing Industries Association of Australia also has investments in unlisted shares that are not traded in an active market but that are also classified as available-for-sale financial assets and stated at fair value. Gains and losses arising from changes in fair value are recognised in other comprehensive income and accumulated in the investments revaluation reserve, with the exception of impairment losses, interest calculated using the effective interest method, and foreign exchange gains and losses on monetary assets, which are recognised in profit or loss. Where the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously accumulated in the investments revaluation reserve is reclassified to profit or loss.

Dividends on available-for-sale equity instruments are recognised in profit or loss when the Printing Industries Association of Australia right to receive the dividends is established. The fair value of available-for-sale monetary assets denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the end of the reporting period. The foreign exchange gains and losses that are recognised in profit or loss are determined based on the amortised cost of the monetary asset. Other foreign exchange gains and losses are recognised in other comprehensive income.

Loans and receivables

Trade receivables, loans and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'loans and receivables'. Loans and receivables are measured at amortised cost using the effective interest method less impairment. Interest is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

Effective interest method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset, or, when appropriate, a shorter period, to the net carrying amount on initial recognition.

Income is recognised on an effective interest rate basis except for debt instruments other than those financial assets that are recognised at fair value through profit or loss.

Notes of the Financial Statements

1.14 Financial assets (continued)

Impairment of financial assets

Financial assets, other than those at fair value through profit or loss, are assessed for impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected.

For certain categories of financial asset, such as trade receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Printing Industries Australia of Australia's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period of 60 days, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

For financial assets carried at cost, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment loss will not be reversed in subsequent periods.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

When an available-for-sale financial asset is considered to be impaired, cumulative gains or losses previously recognised in other comprehensive income are reclassified to profit or loss in the period.

For financial assets measured at amortised cost, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

Notes of the Financial Statements

1.14 Financial assets (continued)

In respect of available-for-sale equity securities, impairment losses previously recognised in profit or loss are not reversed through profit or loss. Any increase in fair value subsequent to an impairment loss is recognised in other comprehensive income and accumulated under the heading of investments revaluation reserve. In respect of available-for-sale debt securities, impairment losses are subsequently reversed through profit or loss if an increase in the fair value of the investment can be objectively related to an event occurring after the recognition of the impairment loss.

De-recognition of financial assets

The Printing Industries Association of Australia derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. The difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income and accumulated in equity is recognised in profit or loss.

1.15 Financial liabilities

Financial liabilities are classified as either financial liabilities 'at fair value through profit or loss' or other financial liabilities. Financial liabilities are recognised and derecognised upon 'trade date'.

Fair value through profit or loss

Financial liabilities are classified as at fair value through profit or loss when the financial liability is either held for trading or it is designated as at fair value through profit or loss.

A financial liability is classified as held for trading if:

- it has been acquired principally for the purpose of repurchasing it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Printing Industries Association of Australia manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

A financial liability other than a financial liability held for trading may be designated as at fair value through profit or loss upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial liability forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Printing Industries Association of Australia's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or

Notes of the Financial Statements

1.15 Financial liabilities (continued)

Fair value through profit or loss (continued)

- it forms part of a contract containing one or more embedded derivatives, and AASB 9 'Financial Instruments: Recognition and Measurement' permits the entire combined contract (asset or liability) to be designated as at fair value through profit or loss.

Financial liabilities at fair value through profit or loss are stated at fair value, with any gains or losses arising on re-measurement recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any interest paid on the financial liability and is included in the 'other gains and losses' line item in the statement of comprehensive income.

Other financial liabilities

Other financial liabilities, including borrowings and trade and other payables, are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.

De-recognition of financial liabilities

The Printing Industries Association of Australia derecognises financial liabilities when, and only when, the Printing Industries Association of Australia's obligations are discharged, cancelled or they expire. The difference between the carrying amounts of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

1.16 Contingent liabilities and contingent assets

Contingent liabilities and contingent assets are not recognised in the Statement of Financial Position but are reported in the relevant notes. They may arise from uncertainty as to the existence of a liability or asset or represent an existing liability or asset in respect of which the amount cannot be reliably measured. Contingent assets are disclosed when settlement is probable but not virtually certain, and contingent liabilities are disclosed when settlement is greater than remote.

Notes of the Financial Statements

1.17 Land, buildings, plant and equipment

Asset recognition threshold

Purchases of land, buildings, plant and equipment are recognised initially at cost in the Statement of Financial Position. The initial cost of an asset includes an estimate of the cost of dismantling and removing the item and restoring the site on which it is located.

Revaluations — land and buildings

Following initial recognition at cost, land and buildings are carried at fair value less subsequent accumulated depreciation and accumulated impairment losses. Revaluations are performed with sufficient frequency such that the carrying amount of assets do not differ materially from those that would be determined using fair values as at the reporting date.

Revaluation adjustments are made on a class basis. Any revaluation increment is credited to equity under the heading of asset revaluation reserve except to the extent that it reversed a previous revaluation decrement of the same asset class that was previously recognised in the surplus/deficit. Revaluation decrements for a class of assets are recognised directly in the profit or loss except to the extent that they reverse a previous revaluation increment for that class. Any accumulated depreciation as at the revaluation date is eliminated against the gross carrying amount of the asset and the asset is restated to the revalued amount.

Depreciation

Depreciable property, plant and equipment assets are written-off to their estimated residual values over their estimated useful life using, in all cases, the straight line method of depreciation. Depreciation rates (useful lives), residual values and methods are reviewed at each reporting date and necessary adjustments are recognised in the current, or current and future reporting periods, as appropriate.

Depreciation rates applying to each class of depreciable asset are based on the following useful lives:

| | 2018 | 2017 |
|---------------------|----------------------|---------------|
| Land & buildings | 40 years | 40 years |
| Plant and equipment | 5 to 13 years | 5 to 13 years |

De-recognition

An item of land, buildings, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the profit and loss.

Notes of the Financial Statements

1.18 Investment property

Investment properties are properties held to earn rentals and/or for capital appreciation (including property under construction for such purposes). Investment properties are measured initially at its cost, including transaction costs. Subsequent to initial recognition, investment properties are measured at fair value. Gains and losses arising from changes in the fair value of investment properties are included in profit and loss in the period in which they arise.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from the disposal. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period in which the property is derecognised.

1.19 Intangibles

Intangible assets with finite lives that are acquired separately are carried at cost less accumulated amortisation and accumulated impairment losses. Amortisation is recognised on a straight-line basis over their estimated useful life. The estimated useful lives and amortisation method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis. Intangible assets with indefinite useful lives that are acquired separately are carried at cost less accumulated impairment losses. The useful life of the Printing Industries Association of Australia intangible assets are:

| | | |
|-------------|---------------------|--------------|
| | 2018 | 2017 |
| Intangibles | 3 to 5 years | 3 to 5 years |

De-recognition

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset are recognised in profit and loss when the asset is derecognised.

1.20 Impairment of non-financial assets

All assets are assessed for impairment at the end of each reporting period to the extent that there is an impairment trigger. Where indications of impairment exist, the asset’s recoverable amount is estimated and an impairment adjustment made if the asset’s recoverable amount is less than its carrying amount.

The recoverable amount of an asset is the higher of its fair value less costs of disposal and its value in use. Value in use is the present value of the future cash flows expected to be derived from the asset. Where the future economic benefit of an asset is not primarily dependent on the asset’s ability to generate future cash flows, and the asset would be replaced if the Printing Industries Association of Australia were deprived of the asset, its value in use is taken to be its depreciated replacement cost.

Notes of the Financial Statements

1.21 Non-current assets held for sale

Non-current assets are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the non-current asset is available for immediate sale in its present condition. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

Non-current assets classified as held for sale are measured at the lower of their previous carrying amount and fair value less costs of disposal.

1.22 Taxation

The Printing Industries Association of Australia is exempt from income tax under section 50.1 of the Income Tax Assessment Act 1997 however still has obligation for Fringe Benefits Tax (FBT) and the Goods and Services Tax (GST).

Revenues, expenses and assets are recognised net of GST except:

- where the amount of GST incurred is not recoverable from the Australian Taxation Office; and
- for receivables and payables.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables.

Cash flows are included in the statement of cash flows on a gross basis. The GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the Australian Taxation Office is classified within operating cash flows.

1.23 Fair value measurement

The Printing Industries Association of Australia measures financial instruments, such as, financial asset as at fair value through the profit and loss, available for sale financial assets, and non-financial assets such as land and buildings and investment properties, at fair value at each balance sheet date. Also, fair values of financial instruments measured at amortised cost are disclosed in Note 16A.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

Notes of the Financial Statements

1.23 Fair value measurement (continued)

The principal or the most advantageous market must be accessible by the Printing Industries Association of Australia. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Printing Industries Association of Australia uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 — Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 — Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 — Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Printing Industries Association of Australia determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

External valuers are involved for valuation of significant assets, such as land and buildings and investment properties. Selection criteria include market knowledge, reputation, independence and whether professional standards are maintained. For the purpose of fair value disclosures, the Printing Industries Association of Australia has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy.

Notes of the Financial Statements

Note 2. Events after the reporting period

There were no events that occurred after 31 December 2018, and/or prior to the signing of the financial statements, that would affect the ongoing structure and financial activities of the Printing Industries Association of Australia.

Note 3. Income

| | 2018 | 2017 |
|----------------------------------|-------------|---------|
| 3a - Capitation fees | | |
| Capitation fees | - | - |
| | <hr/> | <hr/> |
| 3b – Levies | | |
| Levies | - | - |
| | <hr/> | <hr/> |
| 3c - Interest | | |
| Deposits | 32,514 | 48,521 |
| | <hr/> | <hr/> |
| 3d – Rental revenue | | |
| Properties | 148,911 | 137,164 |
| | <hr/> | <hr/> |
| 3e - Grants or donations | | |
| Grants | - | - |
| Donation | - | - |
| | <hr/> | <hr/> |
| Total grants or donations | <hr/> | <hr/> |

Notes of the Financial Statements

Note 3. Income (continued)

| | 2018 | 2017 |
|--|---------------|---------|
| 3f - Other income | | |
| Regional events and awards | 1,787 | 558,586 |
| Sponsorship | - | 61,667 |
| Certifications and Sustainable Green Print | 12,484 | 28,908 |
| Staff services | - | 10,834 |
| Commissions | - | 9,352 |
| Sundry | 19,634 | 20,917 |
| Total other income | 33,905 | 690,264 |

3g – Gain on revaluation of investment property

| | | |
|--|---|--------|
| Gain on revaluation of investment property | - | 68,380 |
|--|---|--------|

3h – Revenue from recovery of wage activity

| | | |
|--|----------|----------|
| Amounts recovered from employees in respect of wages | - | - |
| Interest received on recovered money | - | - |
| Total revenue from recovery of wages activity | - | - |

Note 4. Expenses

4a - Employee expenses

| | | |
|---------------------------|---|---|
| Holders of office: | - | - |
|---------------------------|---|---|

Employees other than office holders:

| | | |
|---|------------------|-----------|
| Wages and salaries | 840,454 | 1,650,137 |
| Superannuation | 75,983 | 132,724 |
| Leave and other entitlements | 28,275 | (130,983) |
| Separation and redundancies | 57,152 | 159,614 |
| Recruitment | 3,394 | 65,733 |
| Other employee expenses | 36,118 | 96,485 |
| Subtotal employee expenses other than office holders | 1,041,376 | 1,973,710 |
| Total employee expenses | 1,041,376 | 1,973,710 |

4b - Capitation fees

| | | |
|-----------------|---|---|
| Capitation fees | - | - |
|-----------------|---|---|

Notes of the Financial Statements

Note 4. Expenses (continued)

| | 2018 | 2017 |
|--|----------------|----------------|
| 4c - Affiliation fees | | |
| Australian Chamber of Commerce and Industry | 38,535 | 34,964 |
| Two Sides Australia | 7,500 | 7,500 |
| Victorian Congress of Employer Association | 1,000 | 1,000 |
| The Federal Forum | - | 750 |
| The Centre for Independent Studies | - | 227 |
| The Sydney Institute | - | 90 |
| Institute of Public Affairs | - | 190 |
| Total affiliation fees | 47,035 | 44,721 |
| | | |
| 4d - Administration expenses | | |
| Total paid to employers for payroll deductions of membership subscriptions | - | - |
| Compulsory levies | - | - |
| Fees/allowances - meeting and conferences | - | - |
| Bad debts | - | 122,154 |
| Doubtful debts | - | (155,860) |
| Conference and meeting expenses - staff | 5,286 | - |
| Board meeting expenses | 16,502 | 39,225 |
| Contractors and consultants | 198,054 | 52,987 |
| Property expenses | 96,969 | 86,993 |
| Office expenses | 50,809 | 50,958 |
| Repairs and maintenance | 4,962 | 9,501 |
| Travel | 79,347 | 152,368 |
| Information technology | 106,793 | 129,379 |
| Insurance | 22,219 | 18,065 |
| Subscriptions | 3,836 | 18,072 |
| Exhibitions | 2,377 | 32,440 |
| Entertainment | 4,123 | 28,633 |
| Equipment rental | 12,439 | 31,045 |
| Other | 18,844 | 50,903 |
| Subtotal administration expense | 622,560 | 666,863 |
| | | |
| Operating lease rentals: | | |
| Minimum lease payments | 143,918 | 133,104 |
| Total administration expenses | 766,478 | 799,967 |

Notes of the Financial Statements

Note 4. Expenses (continued)

| | 2018 | 2017 |
|--|----------------|----------|
| 4e - Grants or donations | | |
| Grants: | | |
| Total expensed that were \$1,000 or less | - | - |
| Total expensed that exceeded \$1,000 | - | - |
| Donations: | | |
| Total expensed that were \$1,000 or less | - | - |
| Total expensed that exceeded \$1,000 | - | - |
| Total grants and donations | - | - |
| 4f - Depreciation and amortisation | | |
| Depreciation | | |
| Land and buildings | 64,500 | 71,063 |
| Property, plant and equipment | 28,938 | 48,706 |
| Total depreciation | 93,438 | 119,769 |
| Amortisation | | |
| Software and websites | 52,507 | 25,741 |
| Total amortisation | 52,507 | 25,741 |
| Total depreciation and amortisation | 145,945 | 145,510 |
| 4g - Finance costs | | |
| Bank charges | 6,531 | 7,854 |
| 4h - Legal costs | | |
| Litigation | - | 11,752 |
| Other legal matters | 30,479 | 5,856 |
| | 30,479 | 17,608 |

Notes of the Financial Statements

Note 4. Expenses (continued)

| | 2018 | 2017 |
|---|-------------|-------------|
| 4i - Write-down and impairment of assets | | |
| Other (investment and loan to Intech Australia Pty Ltd) | - | 89,698 |
| | <hr/> | <hr/> |
| 4j - Net losses from sale of assets | | |
| Plant and equipment | - | 1,277 |
| | <hr/> | <hr/> |
| 4k - Other expenses | | |
| Penalties - via RO Act or the Fair Work Act 2009 | - | - |
| | <hr/> <hr/> | <hr/> <hr/> |

Notes of the Financial Statements

Note 5. Current assets

| | 2018 | 2017 |
|--|-----------------------|-----------|
| 5a - Cash and cash equivalents | | |
| Cash at bank | <u>370,703</u> | 216,352 |
| 5b - Trade and other receivables | | |
| Trade receivables | | |
| Trade receivables | 237,486 | 356,322 |
| Allowance for doubtful debts | - | (288,975) |
| Total trade receivables | <u>237,486</u> | 67,347 |
| Other receivables | | |
| Other receivables | 1,551 | 1,551 |
| GST receivable | 25,156 | 9,908 |
| Total other receivables | <u>26,707</u> | 11,459 |
| Total trade and other receivables | <u>264,193</u> | 78,806 |
| 5c - Other current assets | | |
| Prepayments | 77,627 | 81,292 |
| Regional Activities (PICA / NPA) | 41,971 | - |
| Landlord lease incentive receivable | 15,926 | 24,235 |
| Total other current assets | <u>135,524</u> | 105,527 |
| 5d - Other investments | | |
| Held-to-maturity investments – term deposits | <u>681,961</u> | 1,740,647 |

Notes of the Financial Statements

Note 6. Non-current assets

| | 2018 | 2017 |
|---------------------------------|------------------|-----------|
| 6a - Land and buildings | | |
| Land and buildings: | | |
| At fair value | 4,521,658 | 4,510,000 |
| Accumulated depreciation | (234,500) | (170,000) |
| Total land and buildings | 4,287,158 | 4,340,000 |

Reconciliation of the Opening and Closing Balances of Land and Buildings:

| | | |
|--|------------------|-----------|
| As at 1 January | | |
| Gross book value | 4,510,000 | 5,765,000 |
| Accumulated depreciation and impairment | (170,000) | (100,672) |
| Net book value 1 January | 4,340,000 | 5,664,328 |
| Additions: | | |
| Revaluation decrement recognised in other comprehensive income | - | (571,645) |
| By purchase | 11,658 | - |
| Transfer to investment property | - | (681,620) |
| Depreciation expense | (64,500) | (71,063) |
| Net book value 31 December | 4,287,158 | 4,340,000 |
| Net book value as of 31 December represented by: | | |
| Gross book value | 4,521,658 | 4,510,000 |
| Accumulated depreciation and impairment | (234,500) | (170,000) |
| Net book value at 31 December | 4,287,158 | 4,340,000 |

Fair value of the properties was determined by using market comparable method. This means that valuations performed by the valuer are based on active market prices, significantly adjusted for the difference in the nature, location or condition of the specific property. As at the date of revaluation, the properties' fair values are based on valuations performed by various accredited independent valuers, summarised below.

Details of valuation are as below:

| Property at | Valuer | Valuation date | Valuation |
|-------------------|------------------------------------|-------------------|-------------|
| South Australia | Australian Valuation Group Pty Ltd | 14 September 2017 | \$620,000 |
| Western Australia | Garmony Property Consultants | 21 November 2017 | \$2,200,000 |
| Victoria | Herron Todd White | 16 February 2018 | \$1,520,000 |

Notes of the Financial Statements

Note 6. Non-current assets (continued)

| | 2018 | 2017 |
|---------------------------------|-----------|-----------|
| 6b - Plant and equipment | | |
| Plant and equipment: | | |
| At cost | 308,423 | 355,548 |
| Accumulated depreciation | (218,086) | (189,148) |
| | 90,337 | 166,400 |

Reconciliation of the opening and closing balances of plant and equipment:

| | | |
|---|-----------|-----------|
| As at 1 January | | |
| Gross book value | 355,548 | 479,317 |
| Accumulated depreciation and impairment | (189,148) | (207,526) |
| | 166,400 | 271,791 |
| Additions: | | |
| By purchase | 2,193 | 63,779 |
| Transfer to intangible assets | (49,318) | (90,188) |
| Depreciation expense | (28,938) | (48,706) |
| Disposals | - | (30,276) |
| Net book value 31 December | 90,337 | 166,400 |
| Net book value as of 31 December represented by: | | |
| Gross book value | 308,423 | 355,548 |
| Accumulated depreciation and impairment | (218,086) | (189,148) |
| Gross book value 31 December | 90,337 | 166,400 |

Notes of the Financial Statements

Note 6. Non-current assets (continued)

| | 2018 | 2017 |
|---|----------------|---------|
| 6c – Investment property | | |
| Opening balance as at 1 January | 750,000 | - |
| Additions | | |
| Transfers from property, plant and equipment | - | 681,620 |
| Net gain from fair value adjustment | - | 68,380 |
| Closing balance as at 31 December 2018 | 750,000 | 750,000 |

Reconciliation of the opening and closing balances of investment property:

| | | |
|---|----------------|----------------|
| As at 1 January | | |
| Gross book value | 750,000 | - |
| Additions | | |
| Transfers from property, plant and equipment | - | 681,620 |
| Net gain from fair value adjustment recognised in profit and loss | - | 68,380 |
| Net book value 31 December | 750,000 | 750,000 |

The valuations were performed by an accredited independent valuer (LandMark White (Brisbane) Pty Ltd on 9 November 2017) with a recognised and relevant professional qualification and with recent experience in the location and category of the investment property being valued.

The fair value of completed investment property has been determined on a market value basis in accordance with International Valuation Standards (IVS), as set out by the International Valuation Standards Council (IVSC). In arriving at their estimates of market values, the valuers have used their market knowledge and professional judgement and not only relied on historical transactional comparables. Inputs used include price per square metre and capitalisation rate.

The highest and best use of the investment properties is not considered to be different from its current use.

Rental income earned and received from the investment properties during the year was \$63,250.

Notes of the Financial Statements

Note 6. Non-current assets (continued)

| | 2018 | 2017 |
|--------------------------|----------------|----------|
| 6d - Intangibles | | |
| Software and website: | | |
| At cost | 274,607 | 200,448 |
| Accumulated amortisation | (78,249) | (25,734) |
| | 196,358 | 174,714 |
| | 196,358 | 174,714 |

Reconciliation of the opening and closing balances of intangibles:

| | | |
|--|----------------|----------|
| As at 1 January | | |
| Gross book value | 200,448 | - |
| Accumulated amortisation and impairment | (25,734) | - |
| Net book value 1 January | 174,714 | - |
| Additions: | | |
| By purchase | 24,833 | 110,267 |
| Transfer from property, plant and equipment | 49,318 | 90,188 |
| Amortisation expense | (52,507) | (25,741) |
| Net book value 31 December | 196,358 | 174,714 |
| Net book value as of 31 December represented by | | |
| Gross book value | 274,607 | 200,448 |
| Accumulated depreciation and impairment | (78,249) | (25,734) |
| Net book value 31 December | 196,358 | 174,714 |

6e – Other investments

| | | |
|------------------------------------|---|--------|
| Shares in Intech Australia Pty Ltd | - | 20,000 |
| | - | 20,000 |

Notes of the Financial Statements

Note 6. Non-current assets (continued)

| | 2018 | 2017 |
|--------------------------------------|----------------|----------------|
| 6f - Other non-current assets | | |
| Security deposits | 113,594 | 111,378 |
| Make-good provision | 8,000 | 12,000 |
| | <u>121,594</u> | <u>123,378</u> |

Note 7. Current liabilities

| | 2018 | 2017 |
|--|--------|---------|
| 7a - Trade payables | | |
| Trade creditors and accruals | 37,264 | 131,364 |
| Settlement is usually made within 30 days. | | |

7b – Other payables

| | | |
|---------------------------------------|----------------|----------------|
| Superannuation | 5,005 | 7,113 |
| Group tax and payroll tax | 34,148 | 26,477 |
| Unearned revenue | 293,921 | 259,024 |
| GST payable | 31,203 | - |
| Lease incentive liability | 38,233 | 38,233 |
| Total other payables - current | <u>402,510</u> | <u>330,847</u> |

Notes of the Financial Statements

Note 8. Provisions

| | 2018 | 2017 |
|---|---------------|--------|
| 8a – Employee provisions | | |
| Office holders: | - | - |
| Employees other than office holders: | | |
| Annual leave | 41,309 | 13,034 |
| Long service leave | - | - |
| Separations and redundancies | - | - |
| Subtotal employee provisions - employees other than office holders | 41,309 | 13,034 |
| Total employee provisions | 41,309 | 13,034 |
| Represented as: | | |
| Current | 41,309 | 13,034 |
| Non-current | - | - |
| Total employee provisions | 41,309 | 13,034 |

Note 9. Non-current liabilities

9a – Other non-current liabilities

| | | |
|--|---------------|--------|
| Lease incentive liability | 35,046 | 73,279 |
| Make good provision | 20,000 | 20,000 |
| Total other non-current liabilities | 55,046 | 93,279 |

Notes of the Financial Statements

Note 10. Equity

| | 2018 | 2017 |
|--|-------------------------|------------------|
| 10a – Asset revaluation reserve | | |
| Balance as at start of year | 1,866,610 | 2,925,121 |
| Other comprehensive income/(loss) | - | (571,645) |
| Transfer from asset revaluation reserve to retained earnings | - | (486,866) |
| Balance as at end of year | <u>1,866,610</u> | <u>1,866,610</u> |
| 10b – Retained earnings | | |
| Balance as at start of year | 5,280,690 | 5,625,652 |
| Loss for the year | (785,601) | (831,828) |
| Transfer to retained earnings from asset revaluation reserve | - | 486,866 |
| Balance as at end of year | <u>4,495,089</u> | <u>5,280,690</u> |
| 10c: Funds | | |
| Compulsory levy/voluntary contribution fund | <u>-</u> | <u>-</u> |

Notes of the Financial Statements

Note 11. Notes to the Statement of Cash Flows

| | 2018 | 2017 |
|---|--------------------|-------------|
| 11a - Cash flow reconciliation | | |
| Reconciliation of profit/(deficit) to net cash from operating activities: | | |
| Profit/(deficit) for the year | (785,601) | (831,828) |
| Less items classified as investing/financing activities: | | |
| Interest on held to maturity asset | (32,514) | (53,761) |
| Adjustments for non-cash items: | | |
| Depreciation and amortisation | 145,945 | 145,510 |
| Net write-down of non-financial assets | - | 89,698 |
| Revaluation increment recognised in profit and loss | - | (68,380) |
| (Gain) loss on disposal of assets | - | 1,277 |
| Changes in assets/liabilities | | |
| (Increase)/decrease in net receivables | (185,387) | 55,366 |
| (Increase)/decrease in other assets | (28,212) | (2,792) |
| (Increase)/decrease in other payables | (95,568) | (47,140) |
| (Increase)/decrease in unearned revenue | 34,897 | 112,469 |
| (Increase)/decrease in provisions | 28,275 | (169,215) |
| Net cash from (used in) operating activities | (918,165) | (768,796) |
| 11b - Cash flow information | | |
| Cash inflows - Printing Industries Association of Australia | 1,221,308 | 2,564,371 |
| Cash outflows - Printing Industries Association of Australia | (2,139,473) | (3,333,167) |

Notes of the Financial Statements

Note 12. Contingent liabilities and commitments

| | 2018 | 2017 |
|--|------|------|
|--|------|------|

12a - Commitments and contingencies

Operating lease commitments—as lessee

Office Equipment leases

Future minimum rentals payable under non-cancellable operating leases:

| | | |
|---|---------------|--------|
| Within one year | 14,700 | 14,700 |
| After one year but not more than five years | 15,005 | 14,700 |
| More than five years | - | 15,005 |
| | 29,705 | 44,405 |

Office Premises leases

Future minimum rentals payable under non-cancellable operating leases:

| | | |
|---|----------------|---------|
| Within one year | 168,366 | 174,538 |
| After one year but not more than two years | 154,335 | 168,366 |
| Later than two years but not later than 5 years | - | 154,335 |
| Later than 5 years | - | - |
| | 322,701 | 497,239 |

Other contingent assets or liabilities

Not applicable.

Notes of the Financial Statements

Note 13. Related party transactions

2018 2017

13a - Related party disclosures

The Board members of the Printing Industries Association of Australia act in an honorary capacity and receive no remuneration.

Each Board member is a representative of an organisation who is itself, a member of the Printing Industries Association of Australia and who pays an annual subscription for that membership under normal commercial conditions.

13b - Key management personnel compensation

Short-term employee benefits:

| | | |
|---------------------------------------|---------|----------|
| Salary (including annual leave taken) | 416,473 | 718,953 |
| Annual leave accrued | 21,116 | (36,481) |
| Long service leave paid | - | 23,678 |
| Performance bonus | 61,220 | 127,000 |

| | | |
|---|---------|---------|
| Total short-term employee benefits | 498,809 | 833,150 |
|---|---------|---------|

Post-employment benefits:

| | | |
|----------------|--------|--------|
| Superannuation | 43,259 | 68,143 |
|----------------|--------|--------|

| | | |
|---------------------------------------|--------|--------|
| Total post-employment benefits | 43,259 | 68,143 |
|---------------------------------------|--------|--------|

Other long-term benefits:

| | | |
|----------------------------|---|----------|
| Long-service leave accrued | - | (22,969) |
|----------------------------|---|----------|

| | | |
|---------------------------------------|---|----------|
| Total other long-term benefits | - | (22,969) |
|---------------------------------------|---|----------|

Termination benefits

| | | |
|------------|--------|--------|
| Redundancy | 39,345 | 26,442 |
|------------|--------|--------|

| | | |
|-----------------------------------|--------|--------|
| Total termination benefits | 39,345 | 26,442 |
|-----------------------------------|--------|--------|

13c - Transactions with key management personnel and their close family members

| | | |
|--|---|---|
| Loans to/from key management personnel | - | - |
|--|---|---|

| | | |
|--|---|---|
| Other transactions with key management personnel | - | - |
|--|---|---|

Notes of the Financial Statements

Note 14. Remuneration of auditors

| | 2018 | 2017 |
|---------------------------------------|---------------|---------------|
| Value of the services provided: | | |
| Financial statement audit services | 17,850 | 20,100 |
| Other services | - | - |
| Total remuneration of auditors | 17,850 | 20,100 |

No other services were provided by the auditors of the financial statements.

Note 15. Financial instruments

| | 2018 | 2017 |
|---|------------------|------------------|
| 15a – Categories of financial instruments | | |
| Financial assets | | |
| Cash and cash equivalents | 370,703 | 216,352 |
| Held-to-maturity investments: | | |
| Term deposits | 681,961 | 1,740,647 |
| Total | 1,052,664 | 1,956,999 |
| Loans and receivables: | | |
| Trade debtors | 237,486 | 67,347 |
| Total | 237,486 | 67,347 |
| Carrying amount of financial assets | 1,290,150 | 2,024,346 |
| Financial liabilities | | |
| Trade creditors | 37,264 | 131,364 |
| Total | 37,264 | 131,364 |
| Carrying amount of financial liabilities | 37,264 | 131,364 |
| 15b - Net income and expense from financial Assets | | |
| Held-to-maturity: | | |
| Net gain - interest revenue | 32,514 | 48,521 |
| Loans and receivables: | | |
| Net gain (loss) - impairment for doubtful debts | - | 33,705 |

Notes of the Financial Statements

Note 15. Financial instruments (continued)

2018 2017

15c - Credit risk

Credit risk:

The carrying amount of the Printing Industries Association of Australia’s financial assets represents the maximum credit exposure. The Printing Industries Association of Australia’s maximum exposure to credit risk at the reporting date was \$237,486 (2017: \$67,347) the receivables balance as set out in note 5b.

The Committee of Management consider that there is no significant difference between the fair values and book values of the financial assets and liabilities at the balance date.

The Printing Industries Association of Australia does not have any material credit risk exposure to any single debtor or group of debtors under financial instruments entered into by the Printing Industries Association of Australia. The Printing Industries Association of Australia has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. Credit evaluations are performed on all customers requiring credit over a certain amount.

The Printing Industries Association of Australia does not require collateral in respect of financial assets.

15d – Market risk

Market risks generally relate to Interest rate risk

The Printing Industries Association of Australia’s exposure to interest rate risk, which is the risk that a financial instrument’s value will fluctuate as a result of changes in market interest rates and the effective weighted average interest rates on classes of financial assets and financial liabilities, is as follows:

| | | |
|--|------------------|-----------|
| Financial assets: | | |
| Cash (2018: 1.04%, 2017: 0.50%) | 370,703 | 216,352 |
| Receivables | 237,486 | 67,347 |
| Investments (2018: 2.09%, 2017: 2.09%) | 681,961 | 1,740,547 |
| | 1,290,150 | 2,024,346 |
| <hr/> | | |
| Financial liabilities: | | |
| Trade creditors | 37,264 | 131,364 |
| | <hr/> | <hr/> |

Notes of the Financial Statements

Note 16. Fair value measurement

16a - Financial assets and liabilities

Management of the Printing Industries Association of Australia assessed that for cash and cash equivalents, trade receivables, investments, trade payables, and other current liabilities, the carrying amounts approximate fair value, because of the short term maturity of these instruments, and therefore fair value information is not included.

16b – Non-Financial assets and liabilities

The Printing Industries Association of Australia measures freehold land and buildings at fair value. Revaluations are performed with sufficient frequency such that the carrying amount of assets do not differ materially from those that would be determined using fair values as at the reporting date.

Land and buildings are valued using the fair value hierarchy Level 2. Refer to note 1.23 for the definition of Level 2 and note 6 non-current assets for details on the valuation techniques and inputs.

Note 17. Section 272 Fair Work (Registered Organisations) Act 2009

In accordance with the requirements of the Fair Work (Registered Organisations) Act 2009, the attention of members is drawn to the provisions of subsections (1) to (3) of section 272, which reads as follows:

Information to be provided to members or Commissioner:

- 1) A member of the Printing Industries Association of Australia, or the Commissioner, may apply to the Printing Industries Association of Australia for specified prescribed information in relation to the Printing Industries Association of Australia to be made available to the person making the application.
- 2) The application must be in writing and must specify the period within which, and the manner in which, the information is to be made available. The period must not be less than 14 days after the application is given to the Printing Industries Association of Australia.
- 3) A Printing Industries Association of Australia must comply with an application made under subsection (1).

Officer Declaration Statement

I, John Georgantzakos, being the Honorary Treasurer of the Printing Industries Association of Australia, declare that the following activities did not occur during the reporting period ending 31 December 2018.

The reporting unit did not:

- agree to receive financial support from another reporting unit to continue as a going concern (refers to agreement regarding financial support not dollar amount)
- agree to provide financial support to another reporting unit to ensure they continue as a going concern (refers to agreement regarding financial support not dollar amount)
- acquire an asset or liability due to an amalgamation under Part 2 of Chapter 3 of the RO Act, a restructure of the branches of an organisation, a determination or revocation by the General Manager, Fair Work Commission
- receive any other revenue from another reporting unit
- receive revenue from undertaking recovery of wages activity
- pay any other expense to another reporting unit
- have a receivable with other reporting unit(s)
- have a payable with other reporting unit(s)
- have a payable to an employer for that employer making payroll deductions of membership subscriptions
- have a payable in respect of legal costs relating to litigation
- have a payable in respect of legal costs relating to other legal matters
- have a fund or account for compulsory levies, voluntary contributions or required by the rules of the organisation or branch
- transfer to or withdraw from a fund (other than the general fund), account, asset or controlled entity
- have a balance within the general fund
- provide cash flows to another reporting unit and/or controlled entity
- receive cash flows from another reporting units and/or controlled entity
- have another entity administer the financial affairs of the reporting unit
- make a payment to a former related party of the reporting unit

Signed by the officer:



John Georgantzakos

Honorary Treasurer

16 April 2019



INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF PRINTING INDUSTRIES ASSOCIATION OF AUSTRALIA

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of Printing Industries Association of Australia (the Reporting Unit), which comprises the statement of financial position as at 31 December 2018, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes to the financial statements, including a summary of significant accounting policies, the subsection 255(2A) report, the Committee of Management Statement and the Officer Declaration Statement.

In our opinion, the accompanying financial report presents fairly, in all material aspects, the financial position of the Reporting Unit as at 31 December 2018, and its financial performance and its cash flows for the year ended on that date in accordance with:

- a) the Australian Accounting Standards; and
- b) any other requirements imposed by the Reporting Guidelines or Part 3 of Chapter 8 of the *Fair Work (Registered Organisations) Act 2009* (the RO Act).

We declare that management's use of the going concern basis in the preparation of the financial statements of the Reporting Unit is appropriate.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Reporting Unit in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to my audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Information Other than the Financial Report and Auditor's Report Thereon

The Committee of Management is responsible for the other information. The other information obtained at the date of this auditor's report is in the Operating Report accompanying the financial report.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

Assurance Partners



If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Committee of Management for the Financial Report

The Committee of Management of the Reporting Unit is responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the RO Act, and for such internal control as the Committee of Management determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Committee of Management is responsible for assessing the Reporting Unit's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Committee of Management either intend to liquidate the Reporting Unit or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objective is to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Reporting Unit's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Committee of Management.
- Conclude on the appropriateness of the Committee of Management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Reporting Unit's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Reporting Unit to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Reporting Unit to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Reporting Unit audit. We remain solely responsible for our audit opinion.

We communicate with the Committee of Management regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

I declare that I am an auditor registered under the RO Act.

Hill Rogers
Assurance Partners



Brett Hanger
Partner

Registration number (as registered by the RO Commissioner under the RO Act): AA2017/225

Dated this 16th day of April 2019